Who owns the shares?

Name: _____ Class: _____ Date: _____

A listed company is owned by its shareholders. Every quarter it files a table, the shareholding pattern, that shows who they are.

Ground rule: In this lesson there is no winner. We explain differences; we don't rank companies or say which is better to own.

What to do

1. Guess who owns Hindustan Unilever. Write it down.
2. Read how the made-up pickle company's owners are counted.
3. Read the three ownership cards when your teacher says so.
4. Answer the questions. Every number you need is on this page.

Part A. Your guess

Who owns Hindustan Unilever, the company behind Surf excel, Lifebuoy and Red Label tea?

1. Write your guess and one reason for it.

_____

_____

Part B. Count the owners of a made-up company

Sharma Pickles Ltd is made up. It has 100 shares: the Sharma family holds 55, mutual funds 20, a foreign fund 10 and 15 other people hold 15.

1. Who is the promoter? What share of the company does it hold?

_____

2. Which holders are Indian institutions, and which is a foreign institution?

_____

_____

3. Check that the four groups add up to 100 shares.

_____

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Part C. Read the real filing: Hindustan Unilever

HUL, 30 Sep 2026. Promoter group (Unilever group companies): 61.9%, of which Unilever PLC 47.43%. Indian institutions: 17.13%. Foreign institutions: 9.26%. Individuals and others: 11.72%.

1. Who is HUL's promoter? What share did the promoter group hold?

2. Which group of owners comes second?

3. How close was your guess in Part A?

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Groups: take one card each. Every group reports back to the class.

Name: _____ Class: _____ Date: _____

Part D, group 1. ITC

ITC, 30 Sep 2026. Promoter group: none. Indian institutions: 49.82%, of which LIC 16.46%. BAT group, a foreign shareholder: 22.91%. Other foreign institutions: 10.31%. Individuals and others: 16.96%.

1. Which group holds the most ITC shares?

2. The BAT group is not a promoter. How does the filing describe it?

Part D, group 2. Titan

Titan, 30 Sep 2026. Promoter group: 52.9%, made up of TIDCO 27.88% and Tata Group companies 25.02%. Foreign institutions: 16.37%. Indian institutions: 14.42%. Individuals and others: 16.2%. Others: 0.1%.

1. Who are Titan's two promoters? Add their shares.

2. Does either promoter hold more than half of Titan on its own?

Part E. Explain, don't rank

1. Pick two cards. Name one way their owners differ, and give a reason from the card.

2. What would you want to read next to learn more about one company's owners?

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Exit ticket

1. In your own words, what is a promoter?

2. Name one company with no promoter and its largest group of owners.

3. Why does a shareholding pattern show a date?

Word bank

Shareholder	A person or organisation that owns shares, small parts of a company.
Promoter	The founding family or parent company that controls a listed company. The promoter group adds the companies and relatives named with it.
Foreign institutions (FIIs)	Investment funds and other institutions based outside India that hold the company's shares.
Indian institutions (DIIs)	Mutual funds, insurance companies and banks based in India that hold the company's shares.
Shareholding pattern	A table a listed company files every quarter with the stock exchanges, showing who holds its shares.

Sentence starters

- ___'s promoter is ___, which held ___ of its shares.
- ___ has no promoter, so its largest group of owners is ___.
- A shareholding pattern shows ___, but it does not show ___.

student page

Scan the code or type: **cityfort.in/class/who-owns**

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